

**DEVELOPER'S SUPPLEMENTAL APPLICATION**  
**COMPLETE IN ADDITION TO ACORD APPLICATIONS.**  
**ATTACH ADDITIONAL SHEETS AS NECESSARY.**  
**ANSWER ALL QUESTIONS. If not applicable, indicate N/A.**

**GENERAL INFORMATION**

1)

Named Insured:			
Brokerage/Broker:			Agency/Agent:
Renewal? Yes <input type="checkbox"/> No <input type="checkbox"/>			Policy Number:
Effective Date:			
Website:			

2) Current Carrier Information:

Carrier:			
Limit of Insurance:			
Deductible:			
Premium:			
Offering renewal? Yes <input type="checkbox"/> No <input type="checkbox"/>	Claims made? Yes <input type="checkbox"/> No <input type="checkbox"/>	Retroactive date:	

*Please attach copies of the following:*

- a) Currently valued five year loss runs, including claim detail for all losses open or exceeding \$15,000
- b) A brochure, description of operations, or marketing materials if a website is not available

3) Mailing Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_

4) Your premise address (if different from above): \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_

5) Audit/Inspection contact: \_\_\_\_\_

a. Phone number: \_\_\_\_\_

b. Email: \_\_\_\_\_

6) In what states do you operate? \_\_\_\_\_

7) Are you licensed in all states in which you operate? Yes  No

a. License Number(s): \_\_\_\_\_

8) How long have you been in operation under this business name or any others (please provide any prior entities or additional entities/DBAs and indicate if they are to be covered)?

a. If you are new in business, please describe your prior experience:

9) Please complete the following for your revenue history and projections:

	<b>Estimated Upcoming Year</b>	<b>Last 12 Months</b>	<b>1 Year Prior</b>	<b>2 Years Prior</b>	<b>3 Years Prior</b>
Gross Annual Receipts					
Employee Payroll					
Cost of Subcontracted Work					

10) Please complete the following for all properties owned, held, or under development:

<b>Address</b>	<b>Nature of Activities*</b>	<b>Planned Use</b>	<b>% Completed</b>
	<input type="checkbox"/> VN <input type="checkbox"/> UDI <input type="checkbox"/> UDS <input type="checkbox"/> FD <input type="checkbox"/> O: _____	<input type="checkbox"/> Residential <input type="checkbox"/> Commercial <input type="checkbox"/> Industrial <input type="checkbox"/> Mixed	
	<input type="checkbox"/> VN <input type="checkbox"/> UDI <input type="checkbox"/> UDS <input type="checkbox"/> FD <input type="checkbox"/> O: _____	<input type="checkbox"/> Residential <input type="checkbox"/> Commercial <input type="checkbox"/> Industrial <input type="checkbox"/> Mixed	
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	<input type="checkbox"/> VN <input type="checkbox"/> UDI <input type="checkbox"/> UDS <input type="checkbox"/> FD <input type="checkbox"/> O: _____	<input type="checkbox"/> Residential <input type="checkbox"/> Commercial <input type="checkbox"/> Industrial <input type="checkbox"/> Mixed	

\* VN - Vacant Land; UDI - Under Development - Infrastructure Only; UDS - Under Development - Structural; FD - Fully Developed (infrastructure complete and some or all lots sold); O - Other (describe)

- 11) Do you obtain a Phase 1 environmental assessment of all newly acquired property or land? Yes  No   
 a. If indicated, do you obtain a Phase 2 assessment? Yes  No
- 12) Do you obtain a soils/geotechnical report prior to beginning development? Yes  No



13) Please complete the following table for your breakdown of business activities. Check all that apply:

<b>Operation:</b>	<b>Percentage of Total Operations:</b>	<b>Percentage of Work Done by Your Employees:</b>	<b>Percentage of Work Done by Subcontractors:</b>	<b>Revenue from Operation:</b>
<input type="checkbox"/> New Residential Construction - Single Family				
<input type="checkbox"/> New Residential Construction - Condominium/Townhouse				
<input type="checkbox"/> New Commercial Construction (inc'l Apartment)				
<input type="checkbox"/> New Industrial Construction				
<input type="checkbox"/> Residential Remodeling/Repair - Single Family - Interior Work				
<input type="checkbox"/> Residential Remodeling/Repair - Single Family - Exterior Work				
<input type="checkbox"/> Residential Remodeling/Repair - Condominium/Townhouse - Interior Work				
<input type="checkbox"/> Residential Remodeling/Repair - Condominium/Townhouse - Exterior Work				
<input type="checkbox"/> Commercial Remodeling/Repair (inc'l Apartment) - Interior Work				
<input type="checkbox"/> Commercial Remodeling/Repair (inc'l Apartment) - Exterior Work				
<input type="checkbox"/> Industrial Residential Remodeling/Repair - Interior Work				
<input type="checkbox"/> Industrial Residential Remodeling/Repair - Exterior Work				
<input type="checkbox"/> Residential Demolition - Single Family				
<input type="checkbox"/> Residential Demolition - Condominium/Townhouse				
<input type="checkbox"/> Commercial Demolition (inc'l Apartment)				
<input type="checkbox"/> Industrial Demolition				
<input type="checkbox"/> Other: _____				
<input type="checkbox"/> Other: _____				
<b>TOTAL</b>	100%			

14) Do you perform any design or engineering services?

Yes  No

a. If yes, please describe:



15) Please complete the following table for your breakdown of work areas:

Area Description:	Percentage of Work Performed in this Area:
Rural	
Suburban	
Urban	
Other: _____	
<b>TOTAL</b>	<b>100%</b>

16) Have you allowed or will you allow your license to be used by any other contractor for a project on which you have worked? Yes  No

17) Will you be working in any new tract home developments? Yes  No   
 a. If yes, what is the total number of homes in the entire tract? \_\_\_\_\_

18) Do you have any model homes? Yes  No   
 a. If yes, how many? \_\_\_\_\_

19) Indicate type of work performed by your employees:

Rough Grading, Grubbing, Clearing, Cut & Fill	%	Final Grading, Compaction, Pad Preparation	%
Excavation	%	Street, Road, Sidewalk Construction	%
Surveying	%	Vertical Construction	%
Utility Installation	%	Site Security	%
Improved Lot Sales	%	Other: _____	%

20) Describe your last 3 projects:

Description	Dollar Value
1.	
2.	
3.	

21) Describe your 3 largest projects:

Description	Dollar Value
1.	
2.	
3.	

22) If you are hiring subcontractors, please clarify the following:

- a. Do you usually hire the same subcontractors? Yes  No
- b. Are subcontractors always insured? Yes  No   
 + If yes, what General Liability limits do you require subs to carry? \_\_\_\_\_  
 + Do you confirm if these subs carry Workers Compensation insurance? Yes  No
- c. Do you obtain certificates of insurance from all subcontractors? Yes  No
- d. Are you named as an Additional Insured on all subcontractors' policies? Yes  No
- e. Do you have a written contract with your subcontractors? Yes  No
- f. Do all contracts contain a Hold Harmless clause in your favor? Yes  No



- g. Do you use any leased employees? Yes  No   
 + If yes, are you responsible for providing Worker's Comp for these employees? Yes  No   
 h. Do you carry Worker's Compensation insurance? Yes  No

## WORKSITE SAFETY

- 23) Do you have a formal safety program? Yes  No
- 24) Do you perform work on hillsides, terraces, former landfills, or on slopes? Yes  No
- 25) Do you perform work below grade? Yes  No   
 a. If yes, maximum depth? \_\_\_\_\_
- 26) Are all trenches, ditches, excavations, holes, et cetera made in the ground or in structure flooring properly and clearly identified and protected against to mitigate falling injury? Yes  No
- 27) Are you or your subcontractors involved in projects where removal of hazardous materials, asbestos, lead-based paints or chemical contamination is required? Yes  No   
 a. If yes, please provide details:
- 28) Do you provide a watchman or security at the job site? Yes  No
- 29) Is the site fenced? Yes  No
- 30) Is the site lighted? Yes  No
- 31) What precautions are taken to protect the public from injury? Check all that apply:  
 Cones                       Signs                       Area Roped/Barricaded Off  
 Other: \_\_\_\_\_
- 32) Prior to any excavation or digging are you ensuring that all underground structures (utility lines, cables, sewers, etc.) are marked? Yes  No

## COVERAGE AND LOSS HISTORY

- 33) Has any licensing authority ever taken action against you or any of your employees? Yes  No   
**If yes, please attach an explanation and copies of any regulatory authority letters.**
- 34) During the past five years, has any insurer ever canceled or non-renewed similar insurance to any applicant or has your insurance been canceled for nonpayment of premium by any insurance or finance company. **If yes, please attach an explanation.**
- 35) Has any lawsuit ever been filed, or any claim otherwise been made against your company or any partnership or joint venture of which you have been a member or your company's predecessors in business, or against any person, company or entities on whose behalf your company has performed operations or assumed liability? *For the purpose of this application only, a claim means a receipt of a demand for money, service or arbitration.* **If Yes, please attach an explanation including the name(s) of the person, company or entity and the name(s) and location(s) of the projects where such operations were performed.**



36) Is your company aware of any occurrences, facts, circumstances, incidents, situations, damages, or accidents (including but not limited to allegations of faulty or defective workmanship, product failure, construction dispute, property damage or construction work injury) at a location or project where your company has performed operations that a reasonably prudent person might expect to give rise to a claim or lawsuit whether valid or not which might directly or indirectly involve the company? **If Yes, please attach an explanation including the name(s) and location(s) of the projects where such operations were performed.**

Yes  No

#### FRAUD WARNING

**NOTICE TO ALABAMA, ALASKA, ARIZONA, ARKANSAS, CALIFORNIA, CONNECTICUT, DELAWARE, GEORGIA, IDAHO, ILLINOIS, INDIANA, IOWA, KANSAS, MARYLAND, MASSACHUSETTS, MICHIGAN, MINNESOTA, MISSISSIPPI, MISSOURI, MONTANA, NEBRASKA, NEVADA, NEW HAMPSHIRE, NORTH CAROLINA, NORTH DAKOTA, OREGON, RHODE ISLAND, SOUTH CAROLINA, SOUTH DAKOTA, TEXAS, UTAH, VERMONT, WASHINGTON, WEST VIRGINIA, WISCONSIN, AND WYOMING APPLICANTS:** In some states, any person who knowingly, and with intent to defraud any insurance company or other person, files an application for insurance or statement of claim containing any materially false information, or, for the purpose of misleading, conceals information concerning any fact material thereto, may commit a fraudulent insurance act which is a crime in many states.

**NOTICE TO COLORADO APPLICANTS:** It is unlawful to knowingly provide false, incomplete or misleading facts or information to an insurance company for the purpose of defrauding or attempting to defraud the company. Penalties may include imprisonment, fines, denial of insurance and civil damages. Any insurance company or agent of an insurance company who knowingly provides false, incomplete or misleading facts or information to a policy holder or claimant for the purpose of defrauding or attempting to defraud the policyholder or claiming with regard to a settlement or award payable for insurance proceeds shall be reported to the Colorado Division of Insurance within the Department of Regulatory Agencies.

**NOTICE TO DISTRICT OF COLUMBIA APPLICANTS: WARNING:** It is a crime to provide false or misleading information to an insurer for the purpose of defrauding the insurer or any other person. Penalties include imprisonment and/or fines. In addition, an insurer may deny insurance benefits if false information materially related to a claim was provided by the applicant.

**NOTICE TO FLORIDA APPLICANTS:** Any person who knowingly and with intent to injure, defraud or deceive any insurance company files a statement of claim containing any false, incomplete or misleading information is guilty of a felony of the third degree.

**NOTICE TO HAWAII APPLICANTS:** For your protection, Hawaii law requires you to be informed that presenting a fraudulent claim for payment of a loss or benefit is a crime punishable by fines or imprisonment, or both.

**NOTICE TO KENTUCKY APPLICANTS:** Any person who knowingly and with intent to defraud any insurance company or other person files an application for insurance containing any materially false information or conceals, for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance act, which is a crime.

**NOTICE TO LOUISIANA APPLICANTS:** Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false information in an application for insurance is guilty of a crime and may be subject to fines and confinement in prison.

**NOTICE TO MAINE APPLICANTS:** It is a crime to knowingly provide false, incomplete or misleading information to an insurance company for the purpose of defrauding the company. Penalties may include imprisonment, fines, or denial of insurance benefits.

**NOTICE TO NEW JERSEY APPLICANTS:** Any person who includes any false or misleading information on an application for an insurance policy is subject to criminal and civil penalties.

**NOTICE TO NEW MEXICO APPLICANTS:** Any person who knowingly presents a false or fraudulent claim for payment of a loss or benefit or knowingly presents false information in an application for insurance is guilty of a crime and may be subject to civil fines and criminal penalties.

**NOTICE TO NEW YORK APPLICANTS:** Any person who knowingly and with intent to defraud an insurance company or other person files an application for insurance or statement of claim containing any materially false information, or conceals, for the purpose of misleading, information concerning any fact material thereto, commits a fraudulent insurance act, which is a crime and shall also be subject to a civil penalty not to exceed \$5,000 and the stated value of the claim for each such violation.

**NOTICE TO OHIO APPLICANTS:** Any person who, with intent to defraud or knowing that he/she is facilitating a fraud against an insurer, submits an application or files a claim containing a false or deceptive statement is guilty of insurance fraud.



**NOTICE TO OKLAHOMA APPLICANTS: WARNING:** Any person who knowingly, and with intent to injure, defraud or deceive any insurer, makes a claim for the proceeds of an insurance policy containing any false, incomplete or misleading information is guilty of a felony.

**NOTICE TO PENNSYLVANIA APPLICANTS:** Any person who knowingly and with intent to defraud any insurance company, or other person, files an application for insurance or statement of a claim containing any materially false information or conceals for the purpose of misleading, information concerning any fact material thereto commits a fraudulent insurance act, which is a crime and subjects the person to criminal and civil penalties.

**NOTICE TO TENNESSEE APPLICANTS:** It is a crime to knowingly provide false, incomplete or misleading information to an insurance company for the purpose of defrauding the company. Penalties include imprisonment, fines and denial of insurance benefits.

**NOTICE TO VIRGINIA APPLICANTS:** It is a crime to knowingly provide false, incomplete or misleading information to an insurance company for the purpose of defrauding the company. Penalties include imprisonment, fines and denial of insurance benefits.

**The Applicant acknowledges that the answers provided herein are based on a reasonable inquiry and/or investigation. The Applicant warrants that the above statements and particulars together with any attached or appended documents are true and complete and do not misrepresent, misstate or omit any material facts.**

**The Applicant agrees to notify us of any material changes in the answers to the questions on this questionnaire which may arise prior to the effective date of any policy issued pursuant to this questionnaire and the Applicant understands that any outstanding quotations may be modified or withdrawn based upon such changes at our sole discretion.**

**Completion of this form does not bind coverage. Applicant's acceptance of the company's quotation is required prior to binding coverage and policy issuance.**

**All written statements and materials furnished to the company in conjunction with this application are hereby incorporated by reference into this application and made a part of this application.**

Applicant: \_\_\_\_\_ Title: \_\_\_\_\_

FEIN #: \_\_\_\_\_

Applicant's Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Agent/Broker Name: \_\_\_\_\_

